### **TWILIGHT** IN THE DESERT

THE COMING SAUDI OIL SHOCK AND THE WORLD ECONOMY

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> Presented by: Matthew R. Simmons

#### Genesis Of The Book

- I studied energy for 34 years.
- And spent decades analyzing energy problems:
  - 1973 Oil Shock
  - 1979 Oil Shock
  - 1982 1992 Oil Depression
  - Misunderstanding the post-depression era (1993-2003)
  - Depletion studies (1995+)
  - China's insatiable energy needs (1999)
  - The World's Giant Oilfields (2001)
  - Middle East oil: A mystery; no worthwhile data
  - My visit to Saudi Arabia began to resolve the mystery

### For Decades Erroneous Conventional Wisdom Dominated Oil Companies' Behavior

Early 1970s: No growth in oil demand

■ Post 1973: Spiking oil prices

■ Post 1979: Oil prices heading toward \$100

■ Post 1982: "Stay alive 'til 85"

■ Post 1986: Oil prices will stay low forever

■ We created a 20 – 25 million barrel glut



### Past Decade's Energy Mistakes Grew Even Worse

### FOILGIOIEIUISIONMENTES 1990-2000

- Oil demand growth is slowing down.
- New technology is reducing costs and adding far greater supply:

Disruptive
Technology

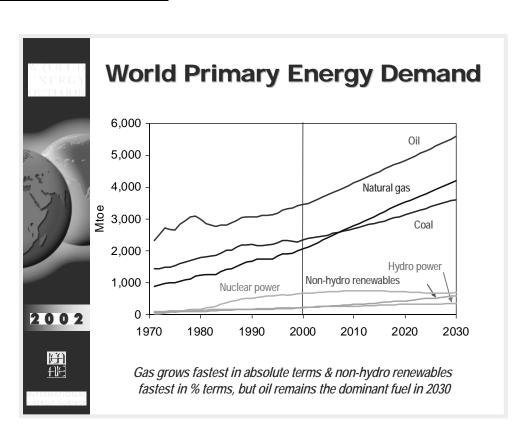
- 3-D seismic
- Extended reach multilateral horizontal wells.

- Supply glut is just ahead.
- "Moore's Law" of natural resources always reduces costs.

## Conventional Energy Wisdom Was Wrong (Once Again)

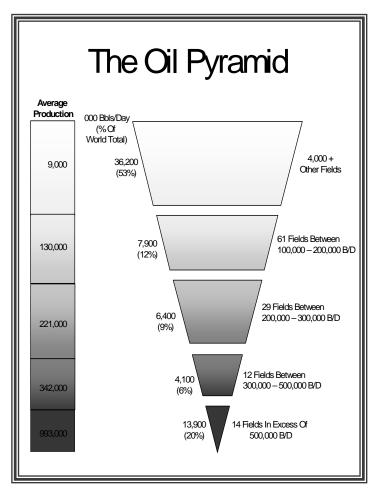
#### THE REALITY

- Demand grew (1995 2004: 12.5 million barrels a day).
- Finding and development costs incurred soared.
- New oil finds dwindled in size, quantity and quality.
- New technology inventions did not "find oil", but instead accelerated decline curves.
- Non-OPEC supply growth was tiny.
- OPEC regained its driver's seat.



### Giant Oil Field Study Was "Eye-Opener"

- Fall of 2001: What are the world's largest oilfields?
- Answer: The world has only a limited number of giant oilfields:
  - 14 old largest fields make up 20% of total global supply.
  - Giant fields got increasingly smaller with each passing decade.
  - Every Middle East country has only a handful of giant fields that provide virtually all supply.
- Key field-by-field production data "disappeared" in 1982.
- No data exists on reliable field-by-field declines.
- Proven reserves were "worthless data" (and not field specific).



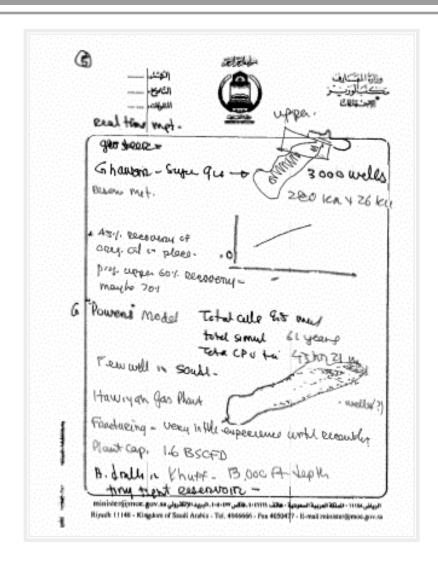
### The Saudi Arabian Trip I Almost Did Not Take

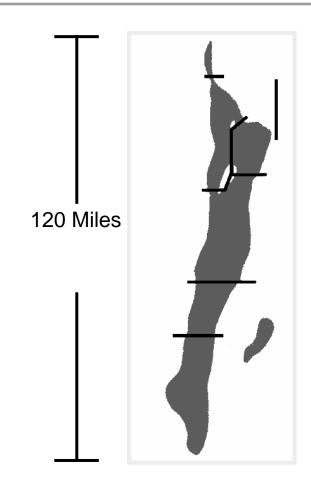
- January 31, 2003: Our 9-man delegation arrived in Riyadh.
- Met with key Ministers and scores of business executives.
- Toured Aramco's headquarters and key Saudi Aramco oil facilities.



February 6, 2003: I left Saudi Arabia with serious concerns that everything I had been told about Middle East oil might be wrong.

### The Key Smoking Gun

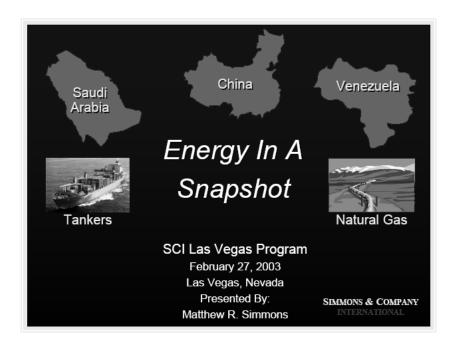


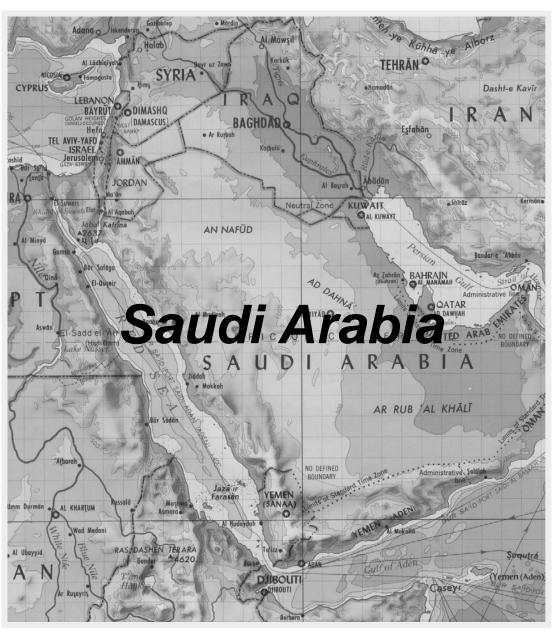


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## When I Returned, I Delivered An "Energy Snapshot"

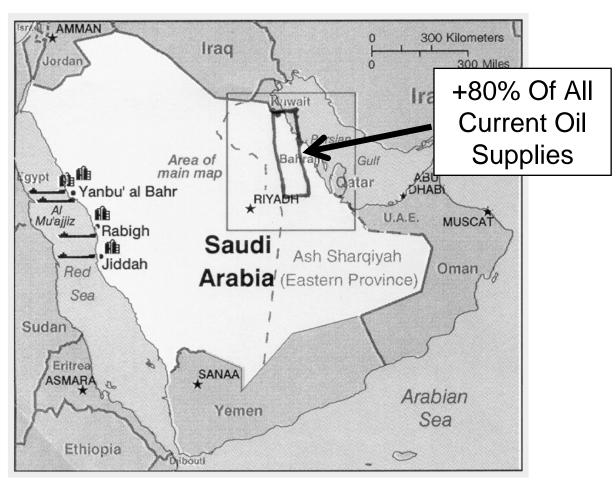
- Overview on Saudi Arabia (three weeks after visit).
- Overview on tankers,
   Venezuela and natural gas (two weeks after testifying at a Senate Energy Hearing).
- Overview on China (one week after Saudi visit).



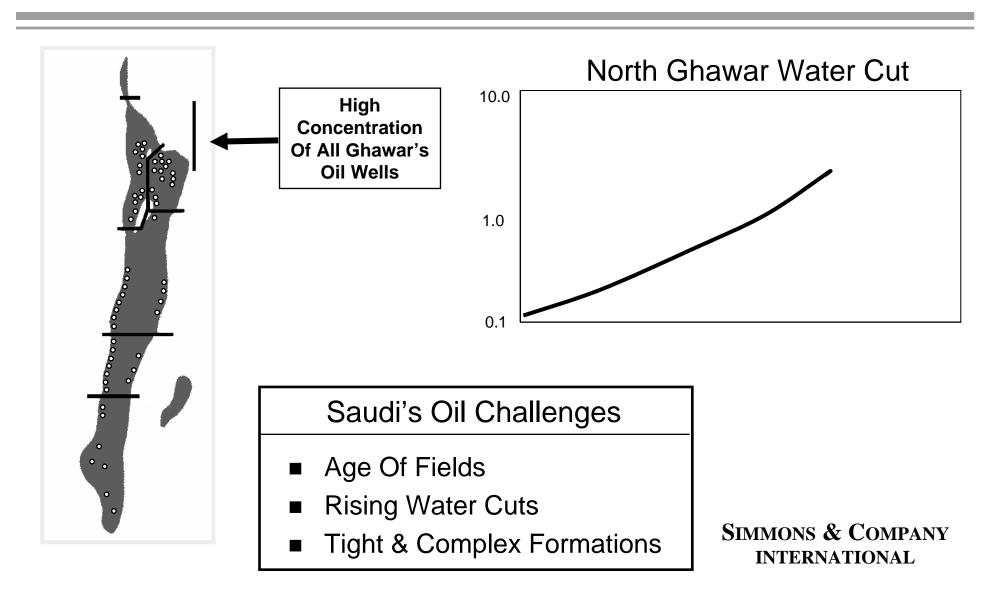


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#### Saudi's Oil Comes From Small Area



### Key Slides About Saudi's Oil



### Saudi Arabia's Excess Capacity Could Be Small

- Saudi Arabia's current production is as high as any time since 1980.
- Surge exports probably come partially from tank farms.
- "To maintain 10.5 million barrels per day, we need to drill more wells."
- Are there any new giant Saudi Arabian oilfields?



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## "Don't Read Too Much" Into My First SPE Papers



### I Discover "The Vault" of Saudi Arabia's Oil Secrets

- I seek more papers from SPE library and discover their electronic library.
- By mid-April 2002, I download 39 different technical reports.
- In summer 2002, I order another 105 SPE papers on Saudi Arabia's oilfields.
- End of August 2002, I decide to write a book.

#### Time Line Of The Book

■ Summer 2003: Read, re-read and digest all SPE

papers

■ Fall 2003: Reorder papers by field, by age

and reassess

■ Late Fall 2003: Begin writing first rough draft

December 2003: Rough draft goes to "review board":

- Ten top experts I identify.
- One given to a Saudi Aramco board member.

## The CSIS Energy Debate (February 2004)



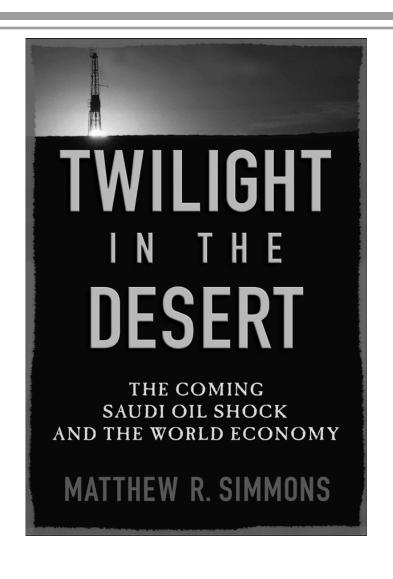
Matthew R. Simmons

- My pending book created "a stir" within Aramco and the Saudi Petroleum Oil Ministry.
- CSIS scheduled debate between and Aramco's "A Team" and me.
- I previewed my findings in Kuwait and Qatar.
- At CSIS debate, Aramco experts "proved" they had no problems.
- Some data they release argues otherwise.



Nansen Saleri

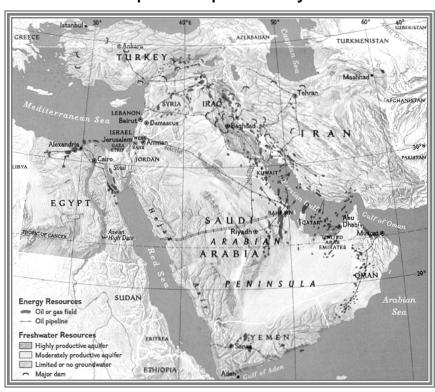
### Creating A Finished Book Takes Time



- Upon conclusion of my research, I had digested 235 individual SPE reports (all listed in the book's bibliography).
- My editor and I reworked every chapter over the course of the last 9 months.
- My two goals:
  - Keep it technically correct;
     and
  - Make it readable for my wife and daughters.

### Key Issues Which "Twilight" Spells Out

- Saudi Arabia does not have an inexhaustible oil supply.
- Four to five key fields provided 90+ % of its oil output for past 40 years.
- Three lesser fields made up almost everything else.
- Real proven reserves were 110 billion barrels in 1979 (and 77 billion probable reserves).
- Since then, oil produced totaled 63 billion barrels.
- Traditionally, once 50% of recoverable reserves are used, production begins to decline.

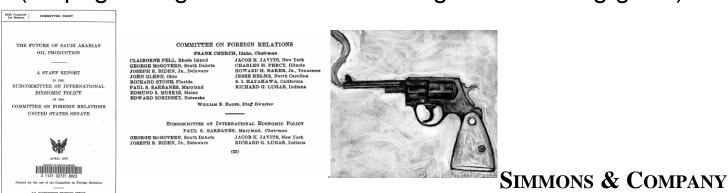


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#### Oil: The 1970's Cover-Up

- One interesting aspect of my research was the 1974/1979 "Energy cover-up."
  - 1974 Subcommittee on Multi-National Corporations of the Committee of Foreign Relations Hearings, United States Senate. (1,390 pages of hearings plus subpoena documents.)
  - 1979 Staff Report to the Subcommittee on International Economic Policy of the Committee on Foreign Relations, United States Senate. (33 pages of garbled text concealing "the smoking gun".)

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### What Twilight In The Desert Means

- Pressurized oil fields all have "rate sensitivity" to how they are drained.
- The higher the production, the faster high reservoir pressures end.
- Once pressure falls to "bubble point", gas bubbles to top of the field and pressure falls faster.
- Once dew point is reached, remainder of oil is "inert" or "left behind."

Saudi Arabia is over producing its key fields.

### Once Saudi Arabia Reaches Peak Oil, So Will The World

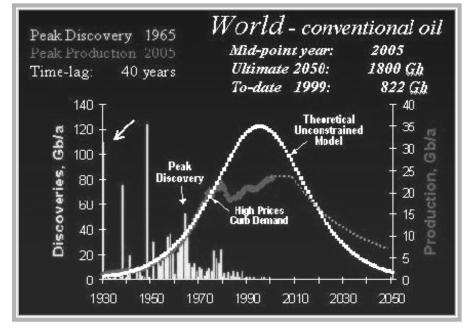
On a sustainable basis, Saudi Arabia could have already passed peak output.

If so, the world's oil supply (on sustained basis) has

peaked.

Peak oil is a world class event.

It is a crisis few understand.



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## Aftermath: How The World Copes With Post-Peak Oil? (Chapter 17)

- Coping with post-Peak Oil can be a manageable event.
- If not understood, it can also be a "global tipping point."
- Coping requires series of fast changes.

The Key Issues

- Understanding the true value of scarce oil.
- Understanding how to manage high oil revenues.
- •Understanding how to allocate too much demand/too little supply.



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### The Key Changes Peak Oil Introduces

- Oil prices need to soar (not spike).
  - Recycling petrodollars will work.
  - Excess profits can fund creating new energy.
- Oil use needs to become highly efficient.
  - Transportation by rail is far more energy efficient than vehicles or boats.
  - Feedstock for petrochemicals is far higher added value than transportation.
- Globalization model based on cheap energy was flawed.
- Global energy cooperation is vital.



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#### Peak Oil Is A Global Event

- Oil is not renewable and will peak.
- Discovering the date is the only open question.
- A rearview mirror is still only diagnostic tool that works.
- We might now be beyond the peak.
- Ignoring this issue is dangerous folly.
- Wake-up time has arrived.

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Investment Energy Industry